

Another winter is behind us. The first half of the season was really good. In the second we had to struggle with wind and temperatures that were a little too warm. The booking situation was pleasing – as is usually the case with a lot of repeat visitors. We were fully booked most of the time.

The biggest innovation last winter was certainly the Riders Lodge. With the new house we can now offer a hotel-like service in Bakhmaro for 2 more groups.



Our range of rental skis from **4FRNT**, splitboards from Nitro and airbags from **Mammut** is becoming increasingly popular. This is also a good way to reduce the cost of ski luggage.

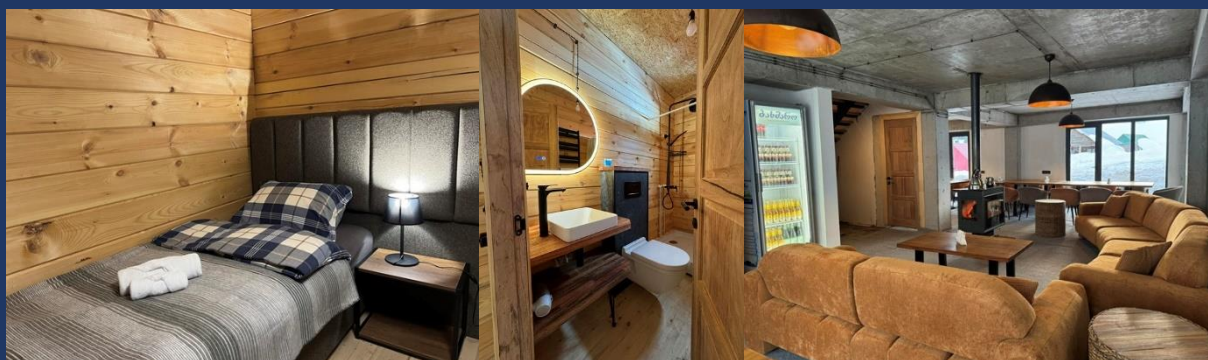
Despite investing heavily in maintenance and spare parts for our Snowcats, we had some problems with our machines at Project X. But the conditions there are really not easy. A new machine is already being prepared for us in Switzerland so that we have an additional back-up next winter.

### Booking situation & outlook 2024/25

April and May are our busiest booking months. As always, repeaters had until the end of March to express their wishes. We have been confirming bookings since the beginning of April. I am now gradually adding the remaining places to the website. **Tamta** will help me answer emails.

**The PIONEERS** is usually booked again directly by repeating groups. That's why we primarily plan private groups and tour operators in the hotel.

With the **Riders Lodge** we now have another hotel-style lodge in the neighborhood of The PIONEERS. This summer we will finish the house - redo the bathrooms, add a terrace and expand the ski room. There is a high demand and early booking is necessary for the Riders Lodge.



But we will also rent a simple guesthouse in Bakhmaro again: the **Bakhmaro Base**. In the summer we will see what is on offer in Bakhmaro and take the best house. There can be shared rooms and/or bathrooms in the hallway.

In Adjara we are of course offering our **Wolfsbed Hut** again. The concept has proven itself and is particularly popular with private groups. Without skins, nothing works in our own groups up there.

**Project X** is now established. There are groups that come back every year and accept the simple hut. The difficult access road is simply the price you have to be willing to pay for the isolation and the great snow conditions.

We change the arrival procedure for next season. We are moving the arrival day for project x to Sunday! There will be a fixed pickup location at a hotel in Batumi. Ski days are Monday to Saturday and departure takes place immediately after the ski day on Saturday. This means that every freerider has time to arrive on Saturday and leave on Sunday.

And finally, we are working on a new project: **Beech Club**. More information will follow in the summer. If you would like to be put on a waiting list, please contact me and secure a place.

The team has already started preparing for next season. The Pistenbullys are in our hangar and are now being serviced one after the other. We renovate the houses and order materials. At the same time, we are now confirming bookings. **Tamta** will support me in doing so and also help me answer emails.

We look forward to your emails and every booking. Get in touch if you are interested...

